Male. AGENTS wanted; new automobile inven-tion, necessity; enormous demand; retail \$1; big profit; responsible parties can secure State agencies. First international Corp., 35

Warren agencies. First international Corp., as Marren at energy buying agent required to introduce two French products in America; of interest to drug stores and novelty barlars. Puperet, Rue des Berines, Angoulems, France.

AGENTS—MAKE A DOLLAR AN HOUR; sell Mendets, a natent parch; instantiv AGENTS make \$72 a week by selling 4 average Crosco raincoats a day; outfit free; no delivering. Improved Mfg. Co., Dept. 223, Asiiland, Ohlo.

Ashiand, Ohlo.

AGENTS-Salesmen; exceptional opportunity for few salesmen who write at once; five men now earning \$10 to \$100 per day. McCleery Calendar Factory, Washington, Iowa.

AGENTS-Wonderful seller, profit every dollar sales; deliver on spot; licenae unnecessary; sample free, Mission, Factory 2, 2421 Smith av., Detroit, Mich.

MANAGER

Good future and position offered to a reof good character and personality; make position filling ability to represent high grade proposition of established mafacturing company; immediate cash return for producer. Address B 246 Herald, I for producer.

MAN.—Wanted, middle aged man as stock clerk and handy man in large insurance of-tice; hours 8 to 6. Apply in writing, stating experience, references and salary expected, E 1259 Herald, Fulton st.

tial. Address Box 485, Madison Sq. P. O. MEN, you possess the ability; we give you the training; when properly directed you will advance capidly to highly remunerative

Mr.

RETOUCHERS WANTED.

Men familiar with the air brush as used in newspaper art depts.; must know drawing especially of the head. Call at 238 William st., seventh floor. Ask for Mr. Bulkin.

An excellent opportunity is offered to five good specialty salesmen who understand covering small towns and country store trade. The line consists of linoleums, felt base floor coverings and rugs.

sion basis; references first latter. Construc-tion, P. O. Box 617, Schenectady, N. Y.

CAMP DIRECTOR, er assistant, with a following; professional man with experi-ence preferred. Address W 362 Herald, Her-ald sq.

BY AN IMPORTER OF WOOLENS.

A thoroughly experienced salesman who has an established trade among medium and higher priced merchant tailors of New York eity. Address, giving full particulars, W 357 Herald, Herald square.

SALFSMEN who have good bakers' cheese routes; we will furnish auto to good live men who can show results; good salary; good propositions to good men. Apply Sunday, all duy, H. Smith, 730 Marcy av., Brooklyn.

Co., Line 301, Payton, Ohlo.

AGENTS - \$00-\$209 week possible: from samples; gold sign letters any one can put to en sters windows; big semand; liberal ofter to general agents. Metallic Letter Co., \$25 N. Clark, Chicago.

Line 301, Payton, Ohlo.

trade; sleady, congenial work; cost \$290 on SalkESMAN calling on the hardware and cay, evening. Empire School, 153 E. 16th. novelty stores can greatly increase his on sign and the samples; gold sign letters any one can put LOCAL man with selling experience to train covering the samples; gold sign letters any one can put LOCAL man with selling experience to train covering the samples; gold sign letters any one can put LOCAL man with selling experience to train covering the samples; gold sign letters are saide line can be commission basis; sells on sight. Room 1121, 1223 Broadway.

HELP WANTED-MALE.

ENPERIENCED IN

AMMUNITION

STATE TERRITORY

AND EXPERIENCE

IN FIRST LETTER. ALL COMMUNICATIONS

CONFIDENTIAL. A 569 HERALD, 280 B WAY

SALESMAN.

80 MEN ON OUR SALES FORCE AVERAGED \$145 PER MAN LAST WEEK (2 holidays),

> Up to Friday, 12 o'clock noon of this week 85 MEN AVERAGED \$211.35 PER MAN.

Some of the individual earnings for the 4½ days of this week were: Eckel, \$992.50; Burns, \$768.75; Brown, \$745; Thomas, \$503.75; Hertwig, \$818.75; Mills, \$1.123.75.

You are not in business for your health; you are in it for all you can honestly make out of it. You want something that will SELL.

Compare the above figures with the of ANY similar selling organization this City to-day of ANY size.

The response we expect to receive from this advertisement may mean that after this week we WILL CLOSE THE DOORS OF OUR ORGANIZATION TO NEW MEN. In the face of the above FACTS consider well whether in justice to yourself and your future you can afford not to investigate and weigh carefully this unusual opportunity.

"I-The RIGHT TIME to for

while it is in its infancy

"3-Behind this product are some of the best known business men is New York City.

There are tremendous POTEN TIAL possibilities in this product To properly develop these possi-bilities two things are necessary-MEN and MONEY.

"7-The opportunity offered is a make from \$5,000 to \$20,000 is commissions this year, assisting us in raising the necessary capital, and then to carry on into an executive MERCHANDISING position, such as takes ten to fifteen years to accure with the AVERAGE proposition.

"That the selling of the securities of this Corporation is becoming easier and easier each week is evidenced by the earnings of our salesmen printed at the start of this advertisement.

"THESE EARNINGS AND THE STILL LARGER EARNINGS TO COME ARE POSSIBLE THROUGH A NEW SYSTEM. ORIGINATED IN THIS CAMPAIGN, WHICH INSTANTLY BREAKS OWN THE OPPOSITION TO THE APPROACH AND WHICH ABSOLUTELY ELIMINATES THE COLD CALLVOUR PROSPECT IS ALWAYS READY AND GLAD TO SEE YOU. WITH THE CHECK FREQUENTLY MADE OUT AND WAITING.

"Do not think from this last statement that we are offering an 'easy berth-we are not-and will not take a man on our Sales Force who is not willing to the WORK-but for the WORKER we get the RESULTS."

This may be your LAST OPPORTUNITY to join what is destined to be one of the most effective and highest paid Sales Organizations in America. Full details will be given at a meeting

Tuesday, December 27th, 1:30 P. M.

When you call, kindly ask for Mr. Scott. KENDALL PRODUCTS CORPORATION. 10th Floor, Buckley-Newhall Bldg., 709 Sixth Avenue (bet, 40th-41st Siz.).

WANTED.

DETECTIVES, police, sheriffs and other with detective inclinations, write for fre-information covering system of educations advancement. International Detective Ex-change, 112 W. Adams, Chicago.

Tech. Bluz. Chicago, IB.

MEN-Age 17 to 55: experience unnecessary:
travel: make secret investigations, reports
salaries; expenses. AMPHICAN POREIGN
DETECTIVE ACENOV, 503, 58; Lenis.

MEN wanted to quality for fireinon, brakefired; experience unaconsary: transpertation furnished. Write W. Boggess, St. Louis. tion furnished. Write W. Boggess, St. Louis.

MEN wanted for detective work; experience unnecessary. Write J. Ganor, former Govt. Detective. St. Louis.

EMPLOYMENT AGENCIES.

Help Wanted Male-Domestic.

TELEPHONE DIRECTORY

TELEPHONE DIRECTORY Of Home and Business Needs,

Greatest Sinughter of Prices Buy new for the spring and save 50%.

Special two week sale, All new stock,
Wall board 60% sq. ft; sheetrock, 05 eq.
(asphalt strip singles, 8-25 sq. ft; ladividual shingles, 8-15 sq. ft; lagen shingles, 8-15 sq. ft; lex-leck latelecking, 8-5.75 sq. ft; medium weight sanned
roll roofing, 81.65 per roll of 100 sq. ft;
state surfaced rolled roofing, red or green, 2ger roll of 100 sq. ft; shinkless sq. ft;
shinkless sq. ft; sq. ft; sq. ft;
shinkless sq. ft; sq. ft;
shinkless sq. ft; sale doors,
shinkless sq. ft;
shinkless s

BEAUTIFUL Oriental pearl carrings, pear shaped; also fine small necklace; excep-tional value; no dealers. Tel. Bryant 9777. SACRIFICE seal coat, beautiful gift, almost new, 40 inches. BROWN, 563 W. 10cm st., apartment 63. Wadsworth 5330.

DOGS, CATS AND BIRDS.

BRUSSELS Griffons, full grown and pupples, beauties: ears trimmed. Mrs. OLIVIA ELIAR, Pelham, N. Y. Tel, Pelham 2109. CHOW pupples for sale, red and black. Mrs. T. C. LANGHORNE, 46 Hampton Ter. Orange, N. J. Tel. Orange 6255.

POMERANIAN toy puppy, pedigreed. Phone Fordham 7197. Nature Friend, 2021 Bos-en road. 'IPING builfinches, finger tame; \$5 up. 2021 Boston road (177th). Fordham 7197.

ELECTROLYSIS.

ETHEL MICHELSTETTER, Superfinous Hair Artist, scientifically removes hair by the latest melhod, using two to sixteen needles, accord-ing to your case: references.

FURNITURE WANTED. FURNITHER WANTED — PAN FULL VALUE CONTENTS HOUSES, APART-MENTS: PIANOS, BOOKS, PAINTINGS, BRIC-A-BRAC, &C. TOBIAS, 120 UNIVER-SITY PLACE. STUVVESANT 1879.

ORIENTAL rugs, any condition, antique or modern, bought for highest cash. BAS-MAJIAN, 30 West 46th st. Bryant 5101.

HIGHEST VALUE PAID FOR missing or slightly used evening and street frocks, furs, diamonds, jewelry, silverware; reliable, confidential. Est. 30 years.

Mme. NAFTAL, 69 W, 45th st. Bryant 0679. HAIRDRESSER.

PERMANENT Hair Waving-Hairdreasing. Exclusive, Original Invention. 12:14 E. 49th. Phones Vanderbilt 2088-4112. We specialize in hair hennas, permanent waving; also roady to wear bobs, Miss ANNA, 2172 Broadway. Schuyler 7513.

INSTRUCTION-COOKING.

LEMCKE COCKING SCHOOL, 25 W. 9th: st-Practical individua; work; classes daily. Telephone Riverside 2824. Special cooks

INSTRUCTION-DANCING.

MR. AND MRS. SADLER'S DANCING ACADEMY, 2788 B'way. Academy 1581 Private lessons daily. Classes every evening MODERN society dancing, aesthetic exercise private studio. Miss PANDJARVIS, 19 East 49th st. Plana 9420.

INSTRUCTION-DRESSMAKING.

INSTRUCTION-MUSICAL.

INSURANCE.

THOMPSON, reinstated. Rector 5028. AUSTIN & CO., 141 Broadway. JEWELRY AND DIAMONDS.

LAWYER McDOWELL, 793 B'way, 11th st. Worth 4260, night phone Morn, 1659.

JOHN H. LEDDY, 261 BROADWAY. BARCLAY 637, MACHINERY.

MACHINES, 3 envelope making, also 3 Harris envelope presser; sacrifice. Mr. DUDLIST, Mct.all Co., 238 W. 37th. Long-quee 2190.

MANICURING AND HAIRDRESSING. MANICURING and hairdressing, 187 Riverside Drive, Itiver 9010, Mrss MAR-GUERITE.

WEDISH massage; license 10046, Mrs. LANDER, 30 W. Tist. Columbus 1713.

MISCELLANEOUS, COR Sale-A 30 inch bowl palette buffe, a

20 Inch doughnut pot, a sevellenth meras burner and a few small tools: will so leap if soid at once. ELIM A. BALL, 128 bulley av., Ozone Park, Tol. Richmond Hillows.

ANDREW J. SMITH, 63 Park Row. Commitation free. Phone Beckman 5479. MUSICAL,

TELEPHONE BRYANT 7020.

TEINWAY coony, upright, \$350 for immediate male; \$100 down, balance monthly payments. Call Plans 1326.

EMPLOYMENT AGENCIES-DOMESTIC.

UNITED EMPLOYMENT AGENCIES, 163 E. 720 ST., N. W. COT. 3D AV Phone Elinelander 4204-2944. Leaders in domestic belg; male, female.

SPORTING GOODS.

TYPEWRITERS AND SUPPLIES.

SITUATIONS WANTED-MALE.

ACCOUNTANT constructive cost, formerly examiner Federal Trade Commission examiner Federal Trade Commission, wallable permanent enyagement with manuacturing concern as department head. E. C. dirá, 21 Spruce st., city. ASSISTANT in dental laboratory or parlor, young colored student, ambitious, will con-sider any terms. O 1293 Herald, Harlem. ATTORNEY (30) seeks position with finan-cial or mercantile firm, where thorough legal knowledge, infitative and executive ability essential. T 634 Heraid, 280 B'way.

AUTO mechanic hones, thing; good references; general housework; thing; gen BUTLER-VALET, French, first class; best city references; go anywhere, M. D., 114

cast louin. Tel. Melrose Bods. CHAUFFEUR, expert mechanic, Il years' experience high class cars, 3 years last employer, desires position private family: neat appearance; best references; all repairs. Walter Spencer, 65 W. 108th. Academy 4982.

CHAUFFEUR, mechanic, 14 years' expert-ence, married, 38 years of age: Al city references, Jos. H. Hartley, 75 W. 68th st., diy, care Kahn. CHAUFFEUR, mechanic, colored, 12 years' experience; any car, Lecomobile, Pierce, Cadillac, Pecriess, Stutz preferred. Circle

e123.

CHAUFFEUR-MECHANIC, thoroughly experienced all cara, foreign, domestic, with fen years driving and expert mechanic; beforeferences, George Nuding, 250 West, 55t.

CHAUFFEUR, Swede; first class mechanic; careful driver; private; references from well known people. Berg, 21 Palisade av., Youkers.

CHAUFFEUR, mechanic, married, wishes
position private or commercial; references;
handy man. J. Garske, 82 18th st., Brooklyn.

St. Garske, 82 18th st., Brooklyn.

St. Garske, 82 18th st., Brooklyn. CHAUFFEUR wishes position, city or country; reference, 101 W. 140th. Aud. 2130. COMPOSITOR—Young man, 24, American, wishes steady position; good references. Address C. A. P., 3623 Boulevard, Jersey HAUFFEUR, experienced; useful, willing. Barboza, 102 Edgecombe av. Audubon

284W. NOCK and butler, students, Chinese, two, experienced, wish positions; best refer-nces; full time. O 1389 Herald, Harley. or butler, man, colored, wishes post-Call or write S. Warren, 579 Baltic

ENTIRE CHARGE, SMALL FAMILY ADULTS: EXCELLENT COOK; USEFUL. BUTLER; NO WASHING: FIRST OF EAR; GOOD REFERENCES; NOT FAR ROM CITY. Y 2136 HERALD, 16TH ST.

COUPLE, woman first class cook, man care furnace and generally useful, also good kardener; best references. P 2081 Herald, iderald sq.

COUPLE, young, Franch, speaking French, Spanish, English, desire positions, private family, F 2447 Herald, Herald sq.

COUPLE, colored, resire positions, man butler and useful real, fer class; work by day, week, could refrences, R, 1089 Lexington av, Franches of St.

COUPLE—Cook, butler first class; work by day, week, could refrences, R, 1089 Lexington av, Franches of St.

COUPLE—F, as cook and butler; references, Length and complete the references. Length and complete the references and salary desired. W 359 Herald, Edward and wages to competent girls, Phone 1828 Pelham.

DRESSMAKER—Thoroughly experienced competent and complete the private of the reference of the refference of the reference of the reference of the reference of th

CREDIT man and of lor manager, now employed, open too fortillar first of the year; wholesale thry so of similar lines; loss figured last year 1.3 of similar lines; loss figured last year 2.3 of similar REDITS AND COLLECTIONS-Experienced man open for engagement Jan. 1: good secutive, excellent correspondent; first class-ferences. E 1250 Sun Herald, Fulton st.

DRAFTSMAN, machine designer, desires additional work. E. D. Roberts, 48 E. 41st. DRUGGIST, junior, colored, experienced, at around; willing; excellent references. Bess 238 West 139th.

NNIINEER machinist, high grade, licensed,
25 years' experience and training, experiin Coriles engines; general mechanic tools;
ambitious, credentials, slugic table charge,
etty or country. Rund, 352 East 122d.

ENGINEERING student, 25, anything; can
do mechanical drawing. Nelson, 144 West
78th.

GARDENISB, head, experienced in all branches; married, one child; excellent refcrences from private criates. Gardener, care
Gausset, Allendale, N. J.
GARDENIER, single, experienced all branches,
wishes position, private place; good refercrees. C. P., 141 E. 58th st.
100RSEMAN—vented a position after January I, 1922, experienced, capable; refercrees. Address J. L., Box 28, Princeton, N.
J., care of George A. Hill.

BOUSEMAN, American, wishes position gen-eral housedeaning, by the day, week or nomth, terms \$2 per day; city references, are of Pierson, 210 East 20th, city. 150USEMAN, experienced, furnacea, desires position; private references. F 2168 Her-ald, Herald so. ald, Heraid so. HOUSEMAN—Filipino desires position useful housemap A 576 Heraid, 280 B'way.

> Naturally then its Real Estate news and adver-tising columns are read daily and Sunday—365 days in the year—by

those most interested in

THE NEW YORK HERALD

JOHN DANIELL & SONS, DRY GOODS HOUSE, B-WAY, STH AND PTH STS., NEW YORK. Interested in REQUIRE SEVERAL INTELLIGENT SALES CLERGS THOROUGHLY EXPERIENCED IN SELLLING GLOVES, ALSO A YOUNG GIRL, EXPERIENCED IN KEEPING GLOVE STOCK, APPLY BY LETTER. Real Estate? The New York Herald so completely covers the New York and Suburban Real Estate field that it has become known as "the clearing house for city and suburban Real

LAUNDREPS—A competent woman for a small family; resident and permanent posi-tion; personal references required. F 2157 Herald, Herald sq. FOR HIGH CLASS SHOP: MUST KNOW MILLINERY. BOX 3, 117 ST. JAMES

HLDG.

Size 16: stylish for showroom. Rittmaster, 31 East 32d at.

NURSE-Al situation offered now or after January 1 to thoroughly experienced, middle aged nurse for two boys, 2 and 4 years old; best references required. E 1201 Herald, Putton at.

NURSE-A refined person to care for one baby, 10 to 6. Brower, 43 St. Mark's place, New York city, Drydock 3707.

SALES ENECUTIVE. SALES EXECUTIVE.

Young woman of refinement, with sales ability, to represent the financial department of established manufacturing company. Address R 247 Herald, Herald sq.

SITUATIONS WANTED-MALE. HELP WANTED-FEMALE. SALESWOMEN. FRANKLIN SIMON & CO., 5TH AV., 3THI AND 38TH STS., HOUSEMAN-Thoroughly experienced; private family; excellent references. F 2161 Herald, Herald sq.

JANITOR position wanted January 1, small family; steam; switchboard experience; 4 cars on present place. Eckermann, Leona Agartments, 19 E. 128th st. Phone Harlem

JANITOR colored, married, experienced fire-man, handy; anything; reference. Mayers,

4 East 101st st.

2-PANESE laundryman wants position in family; Japanese hand laundry. T. K., 73 Wesdworth av., Yonkers.

JAPANESE cook, valet; entire charge bache-lor's place; reference. H. M., 724 Lexing-ton av.

Kadison, 102 W. LEUR.

MASSEUR (65017); gentlemen; naturopath, mechano-therapiet; electrical therapeatics, fat reducing. Riverside 1437.

MESSENGER, good appearance, 45; strong, reliable and ability; active, security; excellent references. G. Christian, 133 W. 111st st.

PAINTER, paperhanger, halsomfner; inside work; colored, Batiste, 135 W. 136th.

Situations Wanted Male-Der WE can furnish you reliable colored we

and colored couples for work, as cooks, natics, nurses, butlers and for other home and hotel work from old Virginia. Would be pleased to have your business. Reference Virginia Labor Commissioner, Richmond Eldmond Endemond Agency, 701 E. Grace St., Richmond, Va.

JAPANESE Employment Agency, 26 W. 43d. Longacre 8565. Select help; references in-

HELP WANTED-FEMALE.

HEAD SALESWOMAN.

REQUIRE

HEAD SALESWOMAN

FOR

CUSTOM ORDER DRESSMAKING.

LIBERAL SALARY, WITH SPLENDID OPPORTUNITIES FOR FUTURE ADVANCEMENT TO A WOMAN WHO UNDERSTANDS THOROUGHLY THE HANDLING OF SPECIAL ORDERS FOR WOMEN'S AND MISSES' HIGH CLASS GOWNS.

APPLY BY LETTER ONLY.

APPLICATIONS WILL BE TREATED STRICTLY CONFIDENTIAL.

HOUSEWORKER, general, small Christian family, modern suburban house; to a will-ing worker a room and private bath will be given and a fair wage pald; give references, mate wages wanted. E 1212 Herald, Ful-

ton at,
HOUSEWORKER, good cook; help with
cleaning; no laundry; small American family; private house; references. O 1393 Herald, Harlem.
HOUSEWORKER, general; family of two;
no laundry. Phone Jamaica 3018 morning.

FRANKLIN SIMON & CO., STH AV., 57TH AND 38TH STS.,

TER, young man, married, good hanic, desires position, Schaw, 2101

PAINTER.

REQUIRE SALESWOMEN FOR CORSETS.

JAPANIESE butter-cook, experienced; city; country. My, 113 2d av. Plaza 1952.

MAN, middle aged, formerly flour brokerage, wishes connection mecantile house, any capacity; reliable; good references. D 1647 Horaid, Brooklyn. SALESWOMAN WITH GOOD FOLLOWING IN HIGH CLASS ESTABLISHMENT; ONE WHO THOROUGHLY UNDERSTANDS FERIOD FURNITURE AND ANTIQUITIES; SALARY AND COMMISSION; GIVE REFERENCES AND STATE SALARY DESIRED. ADDRESS SALESWOMAN, 200 E. 23D ST. SALESLADY, refined, capable woman; salary \$1.500 first year, commission also. Write only, D. D., Box 20, 125 East 34th st. MAN, useful, French, wishes position private family; city references. Wauthier, 19 Sum-mer ave., Newark, N. J. MAN, colored, wants position butler-valet porter, anything; references. Williams Harlem 9185.

STENOGRAPHER.

STENOGRAPER and private secretary; a young woman of good education, college graduate preferred; must be an expert stenographer and have had experience as private secretary; one residing in Manhattan or Brooklyn preferred. D 548 Herald, 280 Broadway.

STENOGRAPHER-SECRETARY, by large magazine; must be well educated, high school graduate, Christian, American born; at least two years' experience. Write full particulars, F. M., box 103, Madison Square Poat Office. work: colored. Batiste, 135 W. 136th.
PAINTER desires work. Chevalier, 703
Shepherd av., B'klyn.
PAINTER, Christian, all round, wants work;
state wages. Conklin, 149 E. Siet st.

RESTAURANT MAN.
Unusual circumstances have made available a restaurant man competent to assume entire charge of one, several or chain of restaurants; have been owner of several for the past 10 years. V 1346 Herald, Harlem.
SALESMAN, college graduate, desires nost-

STENOGRAPHER in law office, state experience, age, nationality and salary. E 1258
Horald. Pulton st. past 10 years. V 1506 SALESMAN, college graduate, desires post-tion as traveling representative or in of-fice work. F 2164 Herald, Herald sq. SECRETARY-Man, 38, long experience business manager; handles ail details; discreed, loyal; correspondent, but not stenggrapher; salary \$4,000. Livingston, 206 Broadway, New York, room 226. Hughes. STEAMFITTER-High and low pressure non-union. Sether, 141 55th st., Brooklyn

elde inan. Address b lan framen.

VALET, colored, withos position; references; travel. Phillips, 233 W. 134th. Morn. 5578.

YOUNG man, 26, educated, refined, tactful, desires connection, responsible capacity, any line offering opportunity; executive, selling solifiers along selections of 1888 Herald, Harlem.

ary, Apply 640 W. 139th at., apartment 48.

DESIGNING.
Fashion illustrating, pattern drafting, cuting, fitting, draping and militarry; learn
rom prominent, practical experts in surpris-Dept. H., 21 E. 70th St., near 5th Av.
COSTUMIS design, fashish illustration, also
pattern drafting, cutting, fitting, draping;
learn from prominent, stractical experts in
supprisingly short time; munificent salaries
quickly earned. Fashion Academy, Dept.
H., 21 E. 79th st., New York.
AN INDEPISIOENT income is assured Winfred Graduates of Hair and Beauty Cutture. Day evening classes. Call, with
Wilfred Academy, 153 W. 44th, for baskjet H.

231, Joplin, Mo.

EARN \$56 weekly through Prof. Rebrer's famous Hairdress, Manicure, Beauty & Nol. 119 W. 424 st., or Brooklyn, 15 4th av. Newark branch, \$47 Brook st. Circular.

WOMEN of refinement earn attractive remuneration after completing our training: devancement rapid; experience not essential. See Mrs. Foater, room 615, 122 W. 42d st.

EMPLOYMENT AGENCIES. Help Wanted Female-Domestic.

Merry Christmas and a Happy New Year, ry Christmas
A good place.
Good wages.
Are my seaton's greetings
to you all.
ANDREW L. FARE.
LAZARE'S EMPLOYMENT AGENCY,
141 East 72d st.

BLUE LIST,
251 West Soth, cerner Broadway.
Exceptionally fine places, city and country,
or couples, cooks, chambernaids, waitresses,
ornesses, lumediately; good wages

AT MRS. THEO. MALMBERG'S
SWEDSH AGENCY (ESTABLISHED 1881),
193 LEXINGTON AV. GYTH).
Coole, waitresses, chambermaids, nurses,
houseworkers, couples.
AT MISS HOFMAYER'S AGENCY,
10 East 53d st., 3d floor.
Cooles, waitresses, chambermaid-waitresses,
children's nurses, English waiters, houseworkers, couples. workers, couples.

BLUM'S Employment Agency furnishes effi-cient, reliable houseworkers, chamber-maids, cools, nurses, waitresses. 1024 6th av. Plam 8650.

COONS, chambermaids, couples, housework-ors, Gerta Carlson's Agencies, 2750 Broad-way, corner 82d, Schuyler 1076; 787 Lexing-ton av., near 61st.

LIDA SEELY AGENCY.
28 West 52d.
Butlers, 2d men, cooks, 2d cooks, k'malds,
waitresses, ch'bermaids, laundresses, nurses. MRS. R. STRICKER & NEPHEW, 32 West 58th st., have epenings for all positions; good wages; private families; all nationalities.

MRS. MASON
(EMPLOYMENT AGENCY).
18 Went 43d, wishes her friends a
HAPPY CHRISTMAS. COOK, chambermaid-laundress, waitress, competent; three girls; good wages; city. Wettler's Agency, 20 W. 43d at. HOUSEWORKERS, waltresses, ch'bermaids, cooks; excellent positions, Tinka Andressen Emp's A'y, 2294 B'way, nr. 85d. Schuyler 7992 NORTH Agency, 825 Lexington av.—Cooks, kitchenmalds, houseworkers, waitresses, couples, at once.

Male.

AGENTS WANTED. AGENTS \$300 per month possible steady pay: new style written guarantee hosiery; must wear or replaced free; experience unaccessary; sample free; trial will prove. Jennings Mig. Co., Line 501, Payton, Ohio.

LEARN linetype operating; highest paid trade; steady, congenial work; cost \$200 day, evening. Empire School, 123 E. 16th.

HELP WANTED-MALE.

MANAGER-A HIGH CLASS MAN, WHO UNDERSTANDS THE PANCY GROCERY BUSINESS AND WHO IS CAPABLE OF PAKING CHARGE OF STORES: MUST BE A BUSINESS GETTER; HIGHEST REFER-ENCES REQUIRED. ADDRESS P. O. BOX TC, MADISON SQUARE.

Mich.

AGENTS-Every home buys "Presto," a repeater; sample free. Address Premier Products Corp., 1451 Broadway, N. Y. city.

DISTRICT representative wanted for permanent connection with well known house for established patented specialty with sales averaging over \$100; only men with record of big commission earnings will be considered; prefer advertising or specialty experience. American Co., 121 N. Green st., Chicago.

HELP WANTED-MALE.

ACCOUNTANT and bookkeeper; must be sufficiently experienced in steamship work to pass ore! and written examination in steamship accounting, auditing and foreign exchange; those not qualified need not apply; give the details, age, experience, salaty. B 1255 Heraid, Fulton st.

BOOKKEEPER, wholesale silk house; must be thoroughly experienced. Write, giving full particulars, age, experience, &c., Box 510, 209 Cable Building.

BOY-Steady job after school and other Dy-Steady Job after school and other pare time; clean work, good pay; previous perience unnecessary; openings in several tions of city and vicinity. Write stating, telephone number section you know, or call Tuesday, 114 W. 41st, third ir. See Mr. Gilbert. personality; develop into executive; PER MANENT POSITION. Mrs. Scott, 522 5th av

> REQUIRE A BUSINESS MANAGER TO SECURE AND SUPERVISE CON-TRACTS IN CONNECTION WITH THEIR DEPARTMENT OF INTE-BIOR DECORATION. APPLY AT 33TH ST., EMPLOY-EES' ENTRANCE, OR BY LETTER, WITH FULL DETAILS, ADDRESSED TO PERSONNEL BUREAU,

BUSINESS ORGANIZER should this reach the attenuous cossistive business executive of strong cossistive personality who is disconnected or in the personality who is disconnected or in the personality who is disconnected or in the personal p

Y 2122 HERALD, 16TH ST.

Apply 405 East 436.

COUPLE.—Al situation offered to middle aged couple (white) to take full charge of house with small family in Forest Hills; only those thoroughly experienced and with best references need apply. E. 1260 Herald, Fulton st.

UPLE—Al aged couple (white foliose thouse with small family in those thoroughly experiences need apply. E. 1260 Her. Folion st.

DESIGNER Wanted—Designer for celluioid combs, bag frames, gridles, novelties, &c.; one theroughly competent to get out new gridles and snappy salable merchandise; good opportunity for high class practical designer; Mass., and make frequent tribs to New York for up to date ideas. Y 2142 Heraid, 16th st.

FRAPTHMAN—Becent technical graduate intermediate the folion of the competition of the compet DRAFTSMAN.—Recent technical graduate as assistant draftsman for six or eight months, with possibility of later outside construction and maintenance work in counsertion with automatic train control tests on New York Centrai lines; applicant must be Christian, of American parentage; drafting consisting principally of making sequential operative diagrams of air brakes, valves and wring charts of interlocking relays; salary \$25 per week to start, with possibilities of future advancement. Apply by letter, Sprague Safety Control and Signal Corporation, 421 Canal st., giving synopsis of training, experience and references. ELECTRIC car chauffeurs, able to handle beef, Apply 405 East 43d.

> FACTORY MANAGER FOR SHIRT FACTORIES IN PENNSYLVANIA.

THOROUGHLY COMPETENT IN TAKING FULL CHARGE OF COUN-TRY FACTORY; MUST FURNISH FINEST OF REFERENCES; ONLY ONE THOROUGHLY EXPERIENCED IN THIS LINE NEED WRITE TO BOX 857, 906 FITZGERALD BLDG. HARDRESSER, expert, marcel waver Benach Bros., 1 E. 47th st.

INTERIOR DECORATION.

A VACANCY OCCURS IN THE STAFF OF A PROMINENT NEW YORK CONCERN FOR A MAN OF DISTINCT PRACTICAL ABILITY, WITH A THOROUGH KNOWLEDGE OF THE HANDLING OF THE HANDLING OF THE HIGHEST CLASS CLIENTELE. APPLY BY LETTER, GIVING RESUME OF PAST EXPERIENCE TO F 2169 HERALD, HERALD SQ.

FLORIDA LAND SALESMEN WANTED. SALESMAN

Strong, virile, honest, efficient and experimenced, from every State; ORGANIZERS on he sale of Florida's finest orange grove declorment; the Ingersoil Orange Grove Units, in ideal of Charles H. Ingersoil of watch and: 15,600 acres in the rolling fulls of allow to be a second of the country planted, cannot for any delicities of the country planted, cannot for any delicities of the country planted, cannot for any own the portunity for capable men, educational and avertigational convention, all applicants at sustain Florida, as soon as possible; do not soply unless willing to investigate on the property this great proposition that rings the from every standpoint; will advise time of convention and forward booklet; wire our application, follow with letter. Addressico, E. Andrews, Sales Director, West Paim Boach, Fla.

MAN WANTED

MAN-Position of trust in old established company, prospects of advancement for ambitious man of good appearance, age 25 to 65; ability to meet and talk with men essen-MAN. Retired business man, tired of doing nothing, wishing to add materially to his nothing, wishing to add materially to his income without the restraint of office hours, can connect with concern of national reputation. Address P. O. box 87, Station D. MAN, wanted, experienced in raising poultry must be competent and willing to work private estate. Y 2138 Herald, 16th st.

SALESMEN WANTED.

The basis is straight commission, with advances for traveling expenses to men who can produce a clean record. Men need not have experience in the above line, but must be able to show that they have successfully sold specialists to the above trade. Selected applicants will be schooled for a number of days in the fundamentals of the line.

following.

ence preferred. Address W 362 Herang,
ald sa.

CANVASSERS for a real knife and scissor
sharpener; very easy to real; every home
requires one; an article which drug and
clear stores, novely shops and hardware
stores can handle big commissions; sells on
sight. Apply Tuescay 1328 Broadway, room
1121.

CHAIFFEUR wanted by wholesule delicateason house; beat references necessary.
Call Sunday, between 10-5, Hees Broad, 426
Hudson st.

CHAUFFEURS on electric cars, 3 and 5 ton
capacity; must be able to handle beef.

Desk 300, Indianapolis.

SALESMAN WITH GOOD FOLLOWING IN HIGH CLASS ESTABLISHMENT: ONE WHO THOROUGHLY UNDERSTANDS PERIOD FURNITHE AND ANTIQUITIES: SALARY, AND COMMISSION: GIVE REF. FRENCES AND STATE SALARY DESTRED. WHITE SALESMAN, 200 E. 23D ST.

SALESMAN, high grade, of demonstrated ability, as district representative; our line sells to the electrical department of large industrial plants and electrical jobbers; is distinctive and of proven value; commission, yasis: want man with not more than one of their line; state wour full case in first letter, 7, 2134 Herald, 18th st.

SALESMAN—Christian) for paper specialties, principally local trade. Wanted a young man, between 50 and 25 years of age. One experienced in selling manufacturers and wholesalers preferred. Address, ataling age, experience, salary, references, etc. COMPETENT, 878 Herald, Pulton st.

SALESMAN

BY AN IMPORTER OF WOOLENS.
A thoroughly experienced salesman who has an established trade among medium and

SALESMEN

MEN ACQUAINTED WITH MEN'S FUR NISHING AND CLOTHING BUYERS TO SELL BATH ROBES AND HOUSE COATS COMMISSION BASIS: FAVORABLE TERMS TO RIGHT PARTIES: APPLY BY LETTER WILL TREAT ALL COMMUNICATIONS CONFIDENTIALLY.

FOR ALL TERRITORIES.

capable of organizing and handling a sales force in an aggressive compaign; also requires salesmen for sale of an industrial stock of a high rated company manufacturing a light air cooled automobile to retail at \$475; car to be exhibited during automobile show; an opportunity for real live salesmen. Call Broad 0222 for appointment.

state age, experience, which add square, ald square.

SALES MANAGER-Assistant, wanted to our securities department; one who had one call system training and can it struct others; replies treated in strict confidence. Write, giving age, references at experience, H. F., 619 Longarre Building. experience, H. F., 619 Longacre Building.
SALESMEN-\$300 to \$500 per month distributing Specialine: #5ay, permanent work, exclusive territory, automobile free. Write for
particulars Specialine Co., Dept. 120, Dallas. Tex.

SALESMAN-Dependable man, year round, to take orders for high class ornamental trees, roses, shrubs, &c., no delivering; commission weekly. Herrick Nursery Co., Rochester, calf skin policemen and firemen shoes direct to wearer; we deliver; write at once for exclusive territory. MURVAN SHOE CO., Ward st., Brockton, Mass.

SALESMEN—Manufacturers of cast, brass, stamped and white metal, chandeliers, want experienced read men, salary or commission; giate territory, covered. B. 656 Herald, 280 B way. SALESMAN, Christian, for packing and en-gineers' applies, Connecticut territory, commission basis; experience necessary, Apply by letter to L. & S., D 1849 Herald Brooklyn.

Brocklyn.

SALESMEN-Growers of dependable stock want reliable salesmen: commission week-ly: no delivering. Brown Brothera Nurseries. Rochester, N. Y. ly: no delivering. Brown Brothera Nurseries. Rochester, N. Y.
SALESMAN, experienced, for Western territors, Chicago headquarters, familiar withdrug, stationery and general jobbing trade; state fully qualifications and salary expected. C 2250 Herald, Herald sq.
SALESMAN, with entablished trade in fancy goods lines, wanted on a commission hasis to reliable manufacturers and imporfers, for city, East and Southern territories; to obtain interview give full particulars. Q 1850 Herald, 16th st.
SALESMAN, acquainted with retail hardware and housefurnishic trade in Brooklyn Borough to sell on attaight commission hasis a widely stocked gas from heater. Call Tuesday, room 46, 139 Church st.
SALESMEN, experienced lighting fixture.

SALESMEN, experienced lighting fixtur raisemen, splendid territory open; salar or commission. Call or write Biltmore SALESMEN calling on general stores; side line; fast sciling; special boys; overali; one sample; big commission; repeat orders. Cincinnati Overall Mfg. Co. (23), Cincinnati, O. SALESMAN, — Firm of long standing will furnish purchasing power for an acceptable salesmen with an established trade, Powers, Post Office box 26, Station V, New York.

SALESMEN—Jumpers, girls', women's; sli the rage; selling like hot cakes; prices low, commission big, volume great, write to-day. Specialty Factories (1), Cincinnati, Ohio. SALESMAN—Frinting salesman, up to date lob plant doing high class work at competitors' prices; Al candition proposition to hustlers. Community Press, 112 E. 28th.

SALESMAN camiliar with retail house furnishing trade in N. Y. C. and Brooklyn; sell aluminum cooking utensils; state experience in detail. Box 4, 717 8t, James Bullding. SALESMEN—Sell our new classy salesboard assortments; collect as you go, Iowa Novelty Co. Mullin Bidg., Cedar Rapids, Iowa.

SALESMAN for general line office supplies; city territory. Maminatures Sci.

SPECIAL REPRESENTATIVE

J. H. HUNTINGTON.

118 West 44th et., Room 605, Before 1 o'clock,

elty Co., Mullin Bidg., Cedar Rapus, Iowa,
SALESMAN for general line office suppiles: city territory. Manufacturers' Service Co., 27 East 22d st.
SECURITY SALESMEN-Unusual opportunity for those who can qualify to join our
permanent sales organization; selling securities in one of our greatest industries;
excellent cooperation and stockholders, as
leads. Call between 9:30 A. M. and 5:30
P. M., Suite 308, 15 East 40th st.

is wanted permanently for metro-politan territory with a large con-cern placing contracts. AN UNLIMITED FUTURE-FI-NANCIAL BACKING. NO EXPENSES. FOR A SALESMAN WITH SUC-CESSFUL RECORD ONLY.

Two customers' men for established house must be experienced, industrious and boyal those with clientele preferred; salary an commission, references required. Apply 3 M., box 222, City Half Station.

WANTED, Salesmen-GOOD OPPORTUNITY for wideawake salesmen to handle a popular line of aprens for a well known manufacturer; commission basis only. N. Simon & Co., 4225 Lincoln av., Chicago. YOUNG MEN. AMBITIOUS, over 18 years old; an opportunity to obtain with a future in a large concern electrical and mechanical work; previous especience not necessary. In answering please give ago and weight. A 570 Beraid, 250 Broadway.

HELP WANTED-MALE.

'One month ago we stopped our advertising for salesmen—to concentrate on and build up our present Sales Force of approximately 100 men. These men came in answer to our extensive advertising tup to one month ago, with some 2,000 others. the oreograpie the potential possibilities in the opportunity a connection with our Organization offered. (The head man for last month, as he was leaving after his first call, was told by two of these 1,900 that it was "all bunk." Every proposition which means work is always that to some men).

The carnings of some of our men last week (2 holidays); Lane, \$933.75; Rob-ner, 518.75; Eckel, \$435; Brown, \$218.75; Mills, \$591; Burns, \$959; Coudert, \$496.25; Tuthill, \$368.75; Sutphen, \$381.25; Marck, \$257.50.

We reproduce below, word for word, one of our former advertisements—one of the Ads which some of our present Sales Force answered and have "cashed in" on.

The following Ad was printed October 2d, 1921:

"2-We have come into possession of one of the most revolutionary products ever put on the Ameri-can market.

"6-We have already secured as

WANTED.

A clean cut, aggressive young man who has proved his resource-fulness, initiative and sales ability, either in real estate broksvrage, bond selling, er sales negotiations on broad, sound lines is wanted by one of the largest and oldest real estate organizations in the city. He should have a college or equivalent elucation, should be a gentleman in thought and action, and should possess a personality that appeads to men of affairs, Above all, he should have the vision to create and the ability to negotiate big deals. To the abilities a permanent position are captional opportunity are offered, address, in confidence, lox A 551 lierald, 250 Broadway.

FRICKLAYERS, carpenters and builders enacted; send for free book. How to Read Rine Prints", no charge, write to-day. Charles W. Morey, Supt., 1821 Chicago Tech. Bidg., Chicago, III.

Of Home and Business Needs.

BEAUTY CULTURE. /

and new, fresh stock.

Following is a price list of seconds, some of which would pass for firsts (not second hands): St. in shingles, red or green, \$3.25 per sq. ft. Laytic shingles, red or green, \$3.25 per sq. ft. Upsen & Cornell wonard, 92% sq. ft. slate surfaced roots, \$1.90 per 160 CHIROPRACTOR.

DR. TARSY, 164 Monroe at., Brooklyn, spe-cially for chronic, "incurable" diseases. 2-7 P. M. Phone Lafayette 15497. CHRISTMAS GIFT SUGGESTIONS.

BEAUTIFUL Pekingese puppies, red; bes' breeding. STOCKERT, 55 Luring av., near Junction, Elmhurst, L. I. Tel. 588J New-

PEKINGESE pupples of fine pedigreed stock WELLING KENNELS, Phone Astoria 3135

HELEN BRIGGS, electric needle expert, SUPERFLUCUS HAIR permanently re-moved, eyebrows arched, 437 5th av. Murray Hill 1544. 12 years at 1133 Broadway.

Dresses, Goats, Furs, Samples, AT RIDICULOUSLY LOW PRICES, DWYFR, Murray Hill 7075, extension 9.

DESIGNING, dreesmaking, millinery taught, day, evening, individual instruction. Me-DOWELL SCHOOL, 58 W. 49th st. Long-acre 7222. Chartered under Regents.

PAWN TICKETS, DIAMONDS, ANTIQUES, FURS, SPORTING GOODS, AC, TRIGGER, 787 6TH AV. 2638 BRYANT. LAWYERS.

g. BUSONI, Reliable musicians and entertainers for all occarions. PIANOS AND PHONOGRAPHS.

TYPEWHITERS RENTED.
Three mooths, \$8.50 up.
PACTORY REMULT TYPEWRITERS.
AMERICAN WRITING MACHINE CO.,
245 Breadway at Lecture & 1. Telephone.
29 E. Edd et., ob. Madison av. I Franklin 3408 THE TYPEWRITER EXCHANGE, 10 Barchy st. Tel. 4738 Barchy. BARGAINS: -\$15 cp: rebuilding, trailed, purchased, Basement, 300 W. 422. Bryant

WEARING APPAREL-FEMALE. YOUNG men of college student, imployed in large store or factory, spare time, \$10 up manicuring, hair dressing, dycing, patron's less than cost. MADAME INDENS. HORweekly; nothing to sell. Box 37, 1329 3d av.